



KNOX COLLEGE

**FINANCIAL STATEMENTS AND
INDEPENDENT AUDITOR'S REPORT**

For the Years Ended June 30, 2019 and 2018



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KNOX COLLEGE
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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees
Knox College
Galesburg, Illinois

We have audited the accompanying financial statements of Knox College (College), which comprise the Statements of Financial Position as of June 30, 2019 and 2018, and the related Statements of Activities, Cash Flows and Functional Expenses for the years then ended, and the related notes to financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Knox College as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 4, 2019 on our consideration of Knox College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Knox College's internal control over financial reporting and compliance.

Emphasis of Matter

As discussed in Note 1 to the financial statements, the entity adopted new accounting guidance as issued by the Financial Accounting Standards Board under Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities (Topic 58) – Presentation of Financial Statements of Not-for-Profit Entities* and ASU 2014-09, *Revenue from Contracts with Customers*, as amended by ASU 2015-14. Our opinion is not modified with respect to this matter.

Sikich LLP

Springfield, Illinois
November 4, 2019

FINANCIAL STATEMENTS

KNOX COLLEGE

STATEMENTS OF FINANCIAL POSITION

For the Years Ended June 30, 2019 and 2018

| | 2019 | 2018 |
|----------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 2,373,458 | \$ 2,831,710 |
| Grants and contracts receivable | 207,420 | 382,014 |
| Students and other accounts receivable, less allowances of \$460,579 and \$311,124 in 2019 and 2018, respectively | 1,145,828 | 1,121,824 |
| Inventories | 126,873 | 176,817 |
| Other assets, principally prepaid expenses, deferred charges, and land | 878,405 | 968,266 |
| Pledges receivable, less discount and allowance | 1,528,903 | 2,246,701 |
| Investments | 160,871,855 | 149,102,401 |
| Loans receivable, less allowance for doubtful loans of \$163,811 and \$187,622 in 2019 and 2018, respectively | 3,192,178 | 3,650,971 |
| Restricted cash | 2,001,736 | 3,443,742 |
| Land, buildings, and equipment, net of accumulated depreciation | 63,959,734 | 54,609,209 |
| Beneficial interest in perpetual trust | 15,433,933 | 15,275,810 |
| TOTAL ASSETS | \$ 251,720,323 | \$ 233,809,465 |
| LIABILITIES AND NET ASSETS | | |
| Liabilities: | | |
| Accounts payable and accrued liabilities | \$ 5,372,187 | \$ 2,959,704 |
| Line of credit for capital purposes | 1,500,000 | 8,065,647 |
| Accrued payroll including employee benefits | 2,541,466 | 2,178,733 |
| Student deposits | 518,410 | 506,216 |
| Deposits held in custody for others | 51,991 | 197,771 |
| Accrual for medical claims | 434,000 | 367,993 |
| Deferred revenues | 303,084 | 325,375 |
| Annuities payable | 804,560 | 845,010 |
| Postretirement benefit obligation | 2,643,366 | 1,930,739 |
| Federal equity in loan programs | 2,018,316 | 1,965,464 |
| Interest rate swaps liability | 5,189,335 | 3,748,565 |
| Capital lease obligations payable | 407,037 | 333,390 |
| Bonds payable, net of deferred bond issuance costs | 32,633,908 | 24,552,908 |
| Total liabilities | 54,417,660 | 47,977,515 |
| Net assets: | | |
| Without donor restrictions | 42,432,769 | 41,872,100 |
| With donor restrictions | 154,869,894 | 143,959,850 |
| Total net assets | 197,302,663 | 185,831,950 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 251,720,323 | \$ 233,809,465 |

See accompanying notes to financial statements.

KNOX COLLEGE

STATEMENT OF ACTIVITIES

For the Year Ended June 30, 2019

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---------------------------------------------------------------------|---------------------------------------|------------------------------------|----------------|
| REVENUES, GAINS, AND OTHER SUPPORT | | | |
| Tuition and fees | \$ 59,915,571 | \$ - | \$ 59,915,571 |
| Less student aid and scholarships | (39,021,610) | - | (39,021,610) |
| Net tuition and fees | 20,893,961 | - | 20,893,961 |
| Contributions | 9,154,056 | 6,085,188 | 15,239,244 |
| Federal grants and contracts | 208,051 | 991,187 | 1,199,238 |
| Investment return | 1,226,717 | 14,300,282 | 15,526,999 |
| Auxiliary enterprises | 10,652,378 | 82,308 | 10,734,686 |
| Miscellaneous | 588,464 | 310,837 | 899,301 |
| Net assets released from restrictions | 10,986,741 | (10,986,741) | - |
| Total revenues, gains, and other support | 53,710,368 | 10,783,061 | 64,493,429 |
| EXPENSES | | | |
| Program services: | | | |
| Instruction | 17,700,576 | - | 17,700,576 |
| Academic support | 4,367,142 | - | 4,367,142 |
| Athletics | 3,431,951 | - | 3,431,951 |
| Student services | 5,586,507 | - | 5,586,507 |
| Auxiliary enterprises | 8,917,840 | - | 8,917,840 |
| Supporting Services | | | |
| Management and general | 7,662,931 | - | 7,662,931 |
| Fundraising | 3,329,355 | - | 3,329,355 |
| Total expenses | 50,996,302 | - | 50,996,302 |
| OTHER CHANGES IN NET ASSETS | | | |
| Change in fair value of interest rate swaps | (1,440,770) | - | (1,440,770) |
| Postretirement benefits related changes | (712,627) | - | (712,627) |
| Adjustments of amounts due under annuity and life income agreements | - | (31,140) | (31,140) |
| Change in value of beneficial interest in perpetual trust | - | 158,123 | 158,123 |
| Total other changes in net assets | (2,153,397) | 126,983 | (2,026,414) |
| CHANGE IN NET ASSETS | 560,669 | 10,910,044 | 11,470,713 |
| NET ASSETS, BEGINNING OF YEAR | 41,872,100 | 143,959,850 | 185,831,950 |
| NET ASSETS, END OF YEAR | \$ 42,432,769 | \$ 154,869,894 | \$ 197,302,663 |

See accompanying notes to financial statements.

KNOX COLLEGE

STATEMENT OF ACTIVITIES

For the Year Ended June 30, 2018

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---------------------------------------------------------------------|---------------------------------------|------------------------------------|-----------------------|
| REVENUES, GAINS, AND OTHER SUPPORT | | | |
| Tuition and fees | \$ 58,993,473 | \$ - | \$ 58,993,473 |
| Less student aid and scholarships | (37,063,619) | - | (37,063,619) |
| Net tuition and fees | 21,929,854 | - | 21,929,854 |
| Contributions | 5,956,532 | 7,863,794 | 13,820,326 |
| Federal grants and contracts | 227,317 | 1,288,673 | 1,515,990 |
| Investment return | 2,779,055 | 13,796,491 | 16,575,546 |
| Auxiliary enterprises | 11,176,496 | 94,388 | 11,270,884 |
| Miscellaneous | 871,376 | 122,491 | 993,867 |
| Net assets released from restrictions | 17,943,330 | (17,943,330) | - |
| Total revenues, gains, and other support | 60,883,960 | 5,222,507 | 66,106,467 |
| EXPENSES | | | |
| Program services: | | | |
| Instruction | 18,242,816 | - | 18,242,816 |
| Academic support | 4,230,167 | - | 4,230,167 |
| Athletics | 3,384,080 | - | 3,384,080 |
| Student services | 5,866,002 | - | 5,866,002 |
| Auxiliary enterprises | 8,395,261 | - | 8,395,261 |
| Management and general: | | | |
| Institutional support | 7,384,614 | - | 7,384,614 |
| Operations and maintenance | 3,536,424 | - | 3,536,424 |
| Total expenses | 51,039,364 | - | 51,039,364 |
| OTHER CHANGES IN NET ASSETS | | | |
| Change in fair value of interest rate swaps | 1,499,363 | - | 1,499,363 |
| Postretirement benefits related changes | (87,164) | - | (87,164) |
| Adjustments of amounts due under annuity and life income agreements | - | (89,675) | (89,675) |
| Contribution of beneficial interest in perpetual trust | - | 3,000,000 | 3,000,000 |
| Change in value of beneficial interest in perpetual trust | - | 467,868 | 467,868 |
| Total other changes in net assets | 1,412,199 | 3,378,193 | 4,790,392 |
| CHANGE IN NET ASSETS | 11,256,795 | 8,600,700 | 19,857,495 |
| NET ASSETS, BEGINNING OF YEAR | 30,615,305 | 135,359,150 | 165,974,455 |
| NET ASSETS, END OF YEAR | \$ 41,872,100 | \$ 143,959,850 | \$ 185,831,950 |

See accompanying notes to financial statements.

KNOX COLLEGE

STATEMENTS OF CASH FLOWS

For the Years Ended June 30, 2019 and 2018

| | 2019 | 2018 |
|-----------------------------------------------------------------------------------------|-----------------|----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Change in net assets | \$ 11,470,713 | \$ 19,857,495 |
| Adjustments to reconcile change in net assets to net cash from operating activities: | | |
| Allowance for bad debts | 149,455 | 96,368 |
| Discount and allowance on pledges receivable | (111,297) | 143,616 |
| Depreciation | 3,836,585 | 3,634,102 |
| Amortization | 15,352 | 15,353 |
| Establish actuarial liability on annuity payable | 43,444 | - |
| Change in actuarial liability on annuities and life income funds | 27,896 | (2,942) |
| Realized gains on sale of investments, net | (1,212,815) | (13,265,754) |
| Unrealized (gains) losses on investments, net | (9,062,897) | 444,601 |
| Change in fair value of interest rate swaps | 1,440,770 | (1,499,363) |
| Increase in cash value of life insurance | (27,603) | (20,801) |
| Change in value of beneficial interest in perpetual trust | (158,123) | (467,868) |
| Contributions restricted for investments | (4,192,060) | (7,817,542) |
| Change in operating assets and liabilities: | | |
| Grants and contracts receivable | 174,594 | (224,058) |
| Students and other accounts receivable | (173,459) | 1,174,477 |
| Inventories | 49,944 | (41,140) |
| Other assets | 89,861 | 590,374 |
| Pledges receivable | 829,095 | (887,260) |
| Loans receivable | 458,793 | 17,730 |
| Accounts payable and accrued liabilities | 2,412,483 | 615,847 |
| Accrued payroll including employee benefits | 362,733 | (60,384) |
| Student deposits | 12,194 | (26,992) |
| Deposits held in custody for others | (145,780) | 97,075 |
| Accrual for medical claims | 66,007 | (25,462) |
| Deferred revenues | (22,291) | (93,694) |
| Postretirement benefit obligation | 712,627 | 87,164 |
| Federal equity in loan programs | 52,852 | (26,316) |
| Net cash from operating activities | 7,099,073 | 2,314,626 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchase of land, building, and equipment | (13,187,110) | (3,293,627) |
| Proceeds from sale of investments | 7,443,189 | 133,931,300 |
| Purchase of investments | (8,909,328) | (136,735,714) |
| Net cash from investing activities | \$ (14,653,249) | \$ (6,098,041) |

This statement is continued on the following page.

KNOX COLLEGE

STATEMENTS OF CASH FLOWS (Continued)

For the Years Ended June 30, 2019 and 2018

| | <u>2019</u> | <u>2018</u> |
|-----------------------------------------------------------------------|---------------------|---------------------|
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Proceeds from contributions restricted for investment of endowment | \$ 4,192,060 | \$ 4,936,467 |
| Proceeds on line of credit | 5,500,000 | 4,000,000 |
| Payments on line of credit | (12,065,647) | (4,288,912) |
| Proceeds from bonds payable | 8,065,648 | - |
| Payments of annuity obligations | (111,790) | (111,949) |
| Proceeds from capital lease agreement escrow | 299,870 | 75,000 |
| Principal payments on capital lease obligations | (226,223) | (307,322) |
| Net cash from financing activities | <u>5,653,918</u> | <u>4,303,284</u> |
| | | |
| CHANGE IN CASH AND CASH EQUIVALENTS AND RESTRICTED CASH | (1,900,258) | 519,869 |
| | | |
| CASH AND CASH EQUIVALENTS AND RESTRICTED CASH, BEGINNING OF YEAR | <u>6,275,452</u> | <u>5,755,583</u> |
| | | |
| CASH AND CASH EQUIVALENTS AND RESTRICTED CASH, END OF YEAR | <u>\$ 4,375,194</u> | <u>\$ 6,275,452</u> |
| | | |
| Cash and cash equivalents | \$ 2,373,458 | \$ 2,831,710 |
| Restricted cash | 2,001,736 | 3,443,742 |
| | <u>\$ 4,375,194</u> | <u>\$ 6,275,452</u> |
| | | |
| SUPPLEMENTAL DATA | | |
| Interest paid | <u>\$ 1,182,676</u> | <u>\$ 1,046,662</u> |

See accompanying notes to financial statements.

KNOX COLLEGE

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2019

| | Program Services | | | | | | Supporting Services | | | 2018 Total Expenses | |
|----------------------------------------------|----------------------|---------------------|---------------------|---------------------|-----------------------|------------------------|------------------------|---------------------|---------------------------|---------------------------|----------------------|
| | Instruction | Academic Support | Athletics | Student Services | Auxiliary Enterprises | Total Program Services | Management and General | Fundraising | Total Supporting Services | | |
| Compensation--salaries, wages and benefits | \$ 12,931,148 | \$ 2,382,920 | \$ 1,715,828 | \$ 3,710,330 | \$ 2,886,717 | \$ 23,626,943 | \$ 3,842,242 | \$ 2,605,901 | \$ 6,448,143 | \$ 30,075,086 | \$ 29,989,270 |
| Office and department supplies and equipment | 2,565,271 | 676,592 | 413,121 | 730,076 | 884,329 | 5,269,389 | 319,534 | 194,226 | 513,760 | 5,783,149 | 5,576,509 |
| Depreciation and amortization | 402,952 | 813,759 | 530,655 | 104,951 | 494,041 | 2,346,358 | 1,505,580 | - | 1,505,580 | 3,851,938 | 3,649,455 |
| Professional technical services | 642,163 | 356,615 | 132,912 | 403,125 | 1,045,128 | 2,579,943 | 186,386 | 308,454 | 494,840 | 3,074,783 | 4,328,807 |
| Dining supplies | - | - | - | - | 2,475,226 | 2,475,226 | - | - | - | 2,475,226 | 2,026,797 |
| Travel/food and entertainment | 575,425 | 18,779 | 500,273 | 431,180 | 6,783 | 1,532,440 | 193,053 | 220,774 | 413,827 | 1,946,267 | 1,842,702 |
| Occupancy | 4,101 | - | - | - | 695,712 | 699,813 | 1,027,937 | - | 1,027,937 | 1,727,750 | 1,714,692 |
| Debt service | 579,516 | 118,477 | 96,983 | 206,845 | 263,128 | 1,264,949 | 324,973 | - | 324,973 | 1,589,922 | 1,415,287 |
| Insurance | - | - | 42,179 | - | 166,776 | 208,955 | 263,226 | - | 263,226 | 472,181 | 495,845 |
| TOTAL EXPENSES | \$ 17,700,576 | \$ 4,367,142 | \$ 3,431,951 | \$ 5,586,507 | \$ 8,917,840 | \$ 40,004,016 | \$ 7,662,931 | \$ 3,329,355 | \$ 10,992,286 | \$ 50,996,302 | \$ 51,039,364 |

See accompanying notes to financial statements.

KNOX COLLEGE

NOTES TO FINANCIAL STATEMENTS

June 30, 2019 and 2018

1. SIGNIFICANT ACCOUNTING POLICIES

Organization: Knox College (College) is a private, nonprofit institution of higher education located in Galesburg, Illinois. The College provides education and training services for students and allows for study abroad at the undergraduate level. The College also performs research, training, and other services under grants, contracts, and similar agreements with sponsoring organizations.

Classification of Net Assets: The College's net assets have been grouped into the following two classes:

Without Donor Restriction – Net assets that are not subject to donor-imposed stipulations may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited by contractual agreements with outside parties.

With Donor Restriction – Net assets whose use by the College is subject to donor-imposed stipulations that can be fulfilled by actions of the College pursuant to those stipulations or that expire by passage of time are temporary in nature. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Generally, the donors of these assets permit the College to use all or part of the income earned on these assets for specified purposes.

Classification of Revenues, Expenses, Gains, and Losses: Revenues are reported as increases in net assets without donor restriction unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restriction. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restriction unless their use is restricted by explicit donor stipulation. Expirations of donor-imposed stipulations that simultaneously increase one class of net assets and decrease another are reported as net assets released from restrictions.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

1. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents: Cash and cash equivalents consist principally of funds deposited in cash management accounts with original maturities of less than 90 days. At June 30, 2019 and 2018, respectively, the College's cash balances exceeded federally insured limits by approximately \$4,561,620 and \$6,189,022. The College has not experienced any losses in these accounts and believes it is not exposed to any significant credit risk in cash and cash equivalents.

Restricted Cash: At June 30, 2019 and 2018, restricted cash consisted of deposits for the following:

| | 2019 | 2018 |
|-------------------------------------------|---------------------|---------------------|
| Self-insurance | \$ - | \$ 1,077,977 |
| Construction account for capital projects | 1,949,362 | 2,361,759 |
| Perkins loans | 52,374 | 4,006 |
| Total restricted cash | <u>\$ 2,001,736</u> | <u>\$ 3,443,742</u> |

Students Accounts Receivable: Students accounts receivable are stated at the amounts billed to students less applied scholarships and loan proceeds plus any accrued and unpaid interest. The College provides an allowance for doubtful accounts, which is based upon a review of outstanding receivables, historical collection information, and existing economic conditions. Tuition and fees are generally due at the beginning of the term unless the student has established a payment plan. A late fee may be charged to all accounts not paid in full at the start of the term or enrolled in a payment plan approximately one month prior to the start of the term. Charges that are past due without any payments for approximately five months are sent to collections and subsequently written off if there are no payments for one year.

Inventories: Inventories consist of administrative supplies and food service. All inventories are stated at the lower of cost (first-in, first-out method) or market.

Collections: The College has collections of valuable artwork, papers, and other memorabilia that were donated to the College. These items are on display and are used by educators, researchers, historians, and others. These contributed collections are not reflected on the financial statements. However, all proceeds from any sales of collections, or items in a collection, must be used to acquire other items for collections. As of June 30, 2019 and 2018, there were no unspent proceeds from the sale of collections.

Investments: Equity investments and debt securities are stated at fair value based on quoted market prices, except for certain investments which are reported at net asset value (NAV) as calculated by investment managers. Investment return is recognized based on the presence, or absence, of donor-imposed restrictions and is reported net of external and direct internal expenses.

1. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Land, Buildings, and Equipment: Land, buildings, and equipment are stated at cost at date of acquisition or fair value at date of donation in the case of gifts. The College generally capitalizes all assets with a cost of \$10,000 or more. Depreciation is computed using the straight-line method over their estimated useful lives:

| | <u>Years</u> |
|-------------------------|--------------|
| Land improvements | 20 |
| Buildings | 20-45 |
| Equipment and furniture | 3-20 |

Deferred Revenues: Deferred revenue consists primarily of student tuition, housing, and other fees received or billed that are nonrefundable prior to the beginning of an academic term. Revenue from prepaid tuition is deferred and recognized over the periods to which the revenue relates.

Federal Equity in Loan Programs: U.S. government loan funds refundable under the Perkins Loan program are distributable to the federal government upon liquidation of the revolving loan program and thus are reflected as a liability in the accompanying Statements of Financial Position. The authority to make new Perkins loans ended September 30, 2017, with disbursements permitted through June 30, 2018 for students with existing Perkins loans.

Interest Rate Swap: The College has adopted authoritative guidance related to *Accounting for Derivative Instruments and Hedging Activities*. Fair values of interest rate swap agreements are the estimated amounts that the College would have received or paid, including accrued interest, to terminate the agreements on the date of the Statements of Financial Position, taking into account the creditworthiness of the underlying party. Fair value for trading-related instruments is determined by pricing models maintained by the counterparty to the swap agreement. Pricing models utilize a series of market inputs to determine the present value of future cash flows, with adjustments, as required for credit and liquidity risk. The estimated fair values of the agreements are recorded as assets or liabilities within the Statements of Financial Position. Changes in the estimated fair values are recorded in the Statement of Activities.

Revenue Recognition: Revenues from tuition and fees are reported in the fiscal year in which educational programs are conducted, which is the period in which the performance obligations were completed and revenue was earned. Tuition and fees billed in the current fiscal year for future years' programs are reported as deferred revenues.

Institutional scholarships are awarded to students to defray the costs of the academic programs, which reduce the amount of revenue recognized. Scholarships awarded to students were \$39,021,610 and \$37,063,619 at June 30, 2019 and 2018, respectively. Payments for tuition are due prior to the start of the campus or online session.

1. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions: Contributions received, including unconditional promises, are recognized as revenues when the donor's commitment is received. Unconditional promises are recognized at the estimated present value of the future cash flows, net of allowances. Promises made and collected in the same reporting period are recorded when received in the appropriate net asset category. Promises of noncash assets are recorded at their fair value. Conditional promises are recorded when donor stipulations are substantially met.

Auxiliary Enterprises: The College's auxiliary enterprises exist primarily to furnish goods and services to students, faculty, and staff. Managed as essentially self-supporting activities, the College's auxiliary enterprises consist of residence halls, dining facilities, and the College bookstore. Payments for housing and dining services are due prior to the start of the academic term. Performance obligations are delivered over the academic terms, consequently associated revenues are earned and recognized over the course of each term as services are delivered.

Functional Allocation of Expenses: Expenses are recognized when they are incurred. The costs of providing various programs have been summarized on a functional basis in the Statements of Activities and in the Statement of Functional Expenses. The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Expenses specifically identifiable with a program, including payroll and related expenses, are charged to that program. Certain costs, primarily physical plant, depreciation and interest, have been allocated among functional categories based on square footage or direct benefit to the function. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the College.

New Accounting Pronouncements: In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities (Topic 958)*. The ASU amends the current reporting model for nonprofit organizations and enhances their required disclosures. The major changes include: (a) requiring the presentation of only two classes of net assets now entitled "net assets without donor restrictions" and "net assets with donor restrictions", (b) requiring that all nonprofits present an analysis of expenses by function and nature in either the Statement of Activities, a separate statement, or in the notes and disclose a summary of the allocation methods used to allocate costs, (c) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources, (d) presenting investment income net of external and direct internal investment expenses, (e) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. The College has adopted ASU No. 2016-14, and has applied the changes retrospectively to all periods presented except for the disclosures around liquidity and availability of resources and analysis of expenses by nature and function. These disclosures have been presented for 2019 only, as allowed by ASU No. 2016-14.

1. SIGNIFICANT ACCOUNTING POLICIES (Continued)

New Accounting Pronouncements (Continued): In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers*, as amended by ASU No. 2015-14, which supersedes or replaces nearly all Generally Accepted Accounting Principles (GAAP) revenue recognition guidance. This standard establishes a new contract and control-based revenue recognition model, changes the basis for deciding when revenue is recognized over time or at a point in time, and expands disclosures about revenue. The College has implemented ASU No. 2014-09 and its related amendments and have adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented, with no effect on net assets.

Future Accounting Pronouncements: In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*, to increase the transparency and comparability about leases among entities. The new guidance requires lessees to recognize a lease liability and a corresponding lease asset for virtually all lease contracts. It also requires additional disclosures about leasing arrangements. ASU No. 2016-02 is effective for public entities for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. ASU No. 2016-02 originally specified a modified retrospective transition method which requires the entity to initially apply the new lease standards at the beginning of the earliest period presented in the financial statements. In July 2018, FASB issued ASU No. 2018-11, *Leases (Topic 842): Targeted Improvements*, providing a second, optional transition method which allows the entity to apply the new standard at the adoption date and recognize a cumulative effect adjustment to the opening balance of net assets in the period of adoption. The College is currently assessing the impacts of this new standard, including the two optional transition methods.

In August 2018, the FASB issued ASU No. 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*. ASU No. 2018-08 provides guidance to help distinguish if grants and contracts with resource providers are exchange transactions or contributions. ASU No. 2018-08 is effective for fiscal years beginning after June 15, 2018. The College is currently assessing the impact of this new standard.

In March 2019, the FASB issued ASU No. 2019-03, *Not-for-Profit Entities (Topic 958): Updating the Definition of Collections*. ASU No. 2019-03 modifies the definition of the term 'collections' and requires additional disclosures regarding policies for the use of proceeds from when collection items are removed from the collection. ASU No. 2019-03 is effective for fiscal years beginning after December 15, 2019. The College is currently assessing the impact of this new standard.

2. INCOME TAX STATUS

The College is a not-for-profit entity as described in Section 501(c)(3) of the Internal Revenue Code (IRC) and is exempt from federal income taxes on related income pursuant to Section 501(a) of the IRC and similar provisions of the state tax code. The College is not classified as a private foundation.

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

3. LIQUIDITY AND AVAILABILITY OF RESOURCES

The College's financial assets available within one year of the balance sheet date for general expenditures are as follows:

| | |
|-------------------------------------------------------------------------------------------------------|----------------------|
| Cash and cash equivalents | \$ 2,373,458 |
| Grants receivable | 207,420 |
| Pledges receivable expected to be collected in less than one year | 841,417 |
| Other receivables | 1,145,828 |
| Investments | 4,655 |
| Board approved appropriation from endowment investments for fiscal year 2020 operating budget funding | <u>7,386,000</u> |
| Financial assets available to meet cash needs for general expenditures within one year | <u>\$ 11,958,778</u> |

The College monitors liquidity to meet operating needs, liabilities and other contractual commitments, while striving to maximize the investment of its available needs. A portion of resources has been designated by the Board of Trustees for endowment to be invested for long-term appreciation and current income but remain available and may be spent at the discretion of the Board. These funds are reported in Note 21 as board designated funds. In addition to the board designated funds, the College has an operating line of credit from which it could draw upon in an unanticipated liquidity need. This operating line of credit is more fully described in Note 10.

4. PLEDGES RECEIVABLE

Unconditional promises to give are included in the financial statements as pledges receivable and revenue of the appropriate net asset category. Pledges are recorded after discounting to the present value of the future cash flows at a rate ranging from 1.01% to 2.73% for the years ended June 30, 2019 and June 30, 2018, respectively.

Unconditional promises at June 30, 2019 and 2018 are expected to be realized in the following periods:

| | <u>2019</u> | <u>2018</u> |
|---------------------------------|---------------------|---------------------|
| In one year or less | \$ 841,417 | \$ 1,318,173 |
| Between one year and five years | 934,561 | 1,286,900 |
| | <u>1,775,978</u> | <u>2,605,073</u> |
| Less discount | (77,197) | (113,632) |
| Less allowance | (169,878) | (244,740) |
| Total pledges receivable | <u>\$ 1,528,903</u> | <u>\$ 2,246,701</u> |

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

5. LOANS RECEIVABLE

Loans receivable at June 30, 2019 and 2018 consist of the following:

| | 2019 | 2018 |
|-----------------------------------------|---------------------|---------------------|
| Perkins Loan program | \$ 2,961,883 | \$ 3,517,197 |
| Less allowance for doubtful accounts | (148,094) | (175,866) |
| Total Perkins Loan program | <u>2,813,789</u> | <u>3,341,331</u> |
| College loan fund - student loans | 314,344 | 235,116 |
| Less allowance for doubtful accounts | (15,717) | (11,756) |
| Total college loan fund - student loans | <u>298,627</u> | <u>223,360</u> |
| Other loans receivable | 79,762 | 86,280 |
| Total loans receivable | <u>\$ 3,192,178</u> | <u>\$ 3,650,971</u> |

Federal Perkins Loans are loans for which the College acts as an agent for the Federal government in administering the loan program. The Perkins Loan portfolio is guaranteed by the United States Department of Education. There are no impaired or nonperforming loans and no modifications to loan terms executed by the College since past-due loans are turned over to the Department of Education. Under federal law, the authority for schools to award new Perkins Loans ended on September 30, 2017. Final disbursements were permitted through June 30, 2018.

The College determined the allowance for estimated losses on these student loans by considering historical default rates and analyzing the aging of past-due loans.

Classes of loans as of June 30, 2019:

| | Not in Repayment | Current | <270 Days | 270 Days to 2 Years | 2-5 Years | More than 5 Years | Total |
|------------------------------------------|---------------------|---------------------|-------------------|------------------------|-------------------|----------------------|---------------------|
| Perkins Loan Fund | \$ 1,531,134 | \$ 1,002,495 | \$ 124,524 | \$ 86,392 | \$ 138,653 | \$ 78,685 | \$ 2,961,883 |
| College Loan Fund | 140,606 | 68,032 | 14,697 | 12,747 | 36,166 | 42,096 | 314,344 |
| Total | <u>\$ 1,671,740</u> | <u>\$ 1,070,527</u> | <u>\$ 139,221</u> | <u>\$ 99,139</u> | <u>\$ 174,819</u> | <u>\$ 120,781</u> | <u>\$ 3,276,227</u> |
| Percentage of total loan portfolio | 51.0% | 32.7% | 4.3% | 3.0% | 5.3% | 3.7% | 100.00% |

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

5. LOANS RECEIVABLE (Continued)

Classes of loans as of June 30, 2018:

| | Not in Repayment | Current | <270 Days | 270 Days to 2 Years | 2-5 Years | More than 5 Years | Total |
|------------------------------------------|---------------------|---------------------|------------------|------------------------|-------------------|----------------------|---------------------|
| Perkins Loan Fund | \$ 2,065,222 | \$ 1,056,879 | \$ 89,416 | \$ 144,399 | \$ 107,558 | \$ 53,723 | \$ 3,517,197 |
| College Loan Fund | 74,815 | 63,452 | 6,779 | 24,742 | 28,665 | 36,663 | 235,116 |
| Total | <u>\$ 2,140,037</u> | <u>\$ 1,120,331</u> | <u>\$ 96,195</u> | <u>\$ 169,141</u> | <u>\$ 136,223</u> | <u>\$ 90,386</u> | <u>\$ 3,752,313</u> |
| Percentage of total loan portfolio | 57.0% | 29.9% | 2.6% | 4.5% | 3.6% | 2.4% | 100.00% |

6. INVESTMENTS

Investments recorded at fair value at June 30, 2019 and 2018 consisted of the following:

| | 2019 | 2018 |
|------------------------------|-----------------------|-----------------------|
| Mutual funds | \$ 76,148,768 | \$ 73,540,463 |
| Marketable equity securities | 74,642,279 | 63,060,210 |
| Corporate bonds | 1,019,937 | 1,749,775 |
| U.S. Government obligations | 7,942,407 | 9,619,902 |
| Limited partnership | 253,341 | 295,180 |
| Other | 865,123 | 836,871 |
| Total investments | <u>\$ 160,871,855</u> | <u>\$ 149,102,401</u> |

The College invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investment securities will occur in the near term and that such changes could materially affect the fair value and the amounts reported in the Statement of Financial Position.

7. BENEFICIAL INTEREST IN PERPETUAL TRUST

The College is the beneficiary of a perpetual trust held and administered by a third party trustee. Under the terms of the trust, the College has the right to receive the income earned on the trust assets in perpetuity. The fair value of the beneficial interest in the trust is recognized as an asset and as a permanently restricted contribution at the date the trust is established. The College's estimate of fair value is based on fair value information received from the trustee. The trust assets consist of, but are not limited to, cash and cash equivalents, corporate and government bonds, mutual funds, and equity securities. These assets are not subject to the control or direction of the College. Gains and losses, which are not distributed by the trust, and income are reflected as change in value of beneficial interest in perpetual trust in the Statements of Activities. Income of \$303,362 and \$3,186,520 was received from this trust in 2019 and 2018, respectively.

8. FAIR VALUE MEASUREMENTS

GAAP establishes a framework for measuring fair value. That framework uses a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. GAAP requires the College to maximize the use of observable inputs when measuring fair value. The hierarchy describes three levels of inputs, which are as follows:

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Quoted prices for similar assets or liabilities in active markets; quoted prices for identical assets or liabilities in inactive markets; or inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3: Significant unobservable inputs.

In many cases, a valuation technique used to measure fair value includes inputs from more than one level of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy. The categorization of an investment within the hierarchy reflects the relative ability to observe the fair value measure and does not necessarily correspond to the perceived risk of that investment.

If an investment that is measured using net asset value (NAV) has a readily determinable fair value (that is, it can be traded at the measurement date at its published NAV), it is included in Level 1 of the hierarchy. Otherwise, investments measured using NAVs are not included in Level 1, 2, or 3, but are separately reported.

8. FAIR VALUE MEASUREMENTS (Continued)

Valuation Techniques

Following is a description of the valuation techniques used for assets and liabilities measured at fair value on a recurring basis. There have been no changes to the techniques used during the years ended June 30, 2019 and 2018.

- Mutual funds and marketable equity securities: Valued at the closing quoted price in an active market.
- Corporate bonds: The investment grade corporate bonds held by the College generally do not trade in active markets on the measurement date. Therefore, corporate debt securities are valued using inputs including yields currently available on comparable securities of issuers with similar credit ratings, recent market price quotations (where observable), bond spreads, and fundamental data relating to the issuer.
- U.S. government agency securities and collateralized mortgage obligations: Valued by a pricing service using models that incorporate market observable data such as reported sales of similar securities, broker quotes, yields, bids, offers and reference data.
- U.S. government securities: U.S. Treasury bonds and notes that are “on the run” are measured at quoted prices in active markets for the same security.
- Beneficial interest in perpetual trust: Valued using the fair value of the assets held in the trust reported by the trustee as of June 30, 2019 and 2018. The College considers the measurement of its beneficial interest in the perpetual charitable trust to be a Level 3 measurement within the hierarchy because even though that measurement is based on the unadjusted fair value of trust assets reported by the trustee, the College will never receive those assets or have the ability to direct the trustee to redeem them.
- Interest rate swaps liability: The fair value is estimated using forward-looking interest rate curves and discounted cash flows that are observable or that can be corroborated by observable market data.

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

8. FAIR VALUE MEASUREMENTS (Continued)

Fair value measurements recorded on a recurring basis at June 30, 2019 were as follows:

| | Assets at Fair Value as of June 30, 2019 | | | Total |
|-------------------------------------------|-------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|-----------------------|
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | |
| Assets: | | | | |
| Investments | | | | |
| Mutual funds | \$ 76,148,768 | \$ - | \$ - | \$ 76,148,768 |
| Marketable equity securities | 74,642,279 | - | - | 74,642,279 |
| Corporate bonds | - | 1,019,937 | - | 1,019,937 |
| U.S. government agency securities | - | 1,366,774 | - | 1,366,774 |
| U.S. government securities | 6,575,633 | - | - | 6,575,633 |
| Collateralized mortgage obligations | - | 1,959 | - | 1,959 |
| Subtotal | <u>\$ 157,366,680</u> | <u>\$ 2,388,670</u> | <u>\$ -</u> | <u>159,755,350</u> |
| Life insurance contracts (contract value) | | | | 595,684 |
| Certificates of deposit (cost) | | | | 267,480 |
| Limited partnership (NAV) | | | | <u>253,341</u> |
| Total investments | | | | <u>\$ 160,871,855</u> |
| Beneficial interest in perpetual trust | \$ - | \$ - | \$ 15,433,933 | \$ 15,433,933 |
| Liabilities: | | | | |
| Interest rate swaps liability | \$ - | \$ 5,189,335 | \$ - | \$ 5,189,335 |

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

8. FAIR VALUE MEASUREMENTS (Continued)

Fair value measurements recorded on a recurring basis at June 30, 2018 were as follows:

| | Assets at Fair Value as of June 30, 2018 | | | Total |
|-------------------------------------------|-------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|-----------------------|
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | |
| Assets: | | | | |
| Investments | | | | |
| Mutual funds | \$ 73,540,463 | \$ - | \$ - | \$ 73,540,463 |
| Marketable equity securities | 63,060,210 | - | - | 63,060,210 |
| Corporate bonds | - | 1,749,775 | - | 1,749,775 |
| U.S. government agency securities | - | 1,521,021 | - | 1,521,021 |
| U.S. government securities | 8,098,881 | - | - | 8,098,881 |
| Collateralized mortgage obligations | - | 8,274 | - | 8,274 |
| Subtotal | <u>\$ 144,699,554</u> | <u>\$ 3,279,070</u> | <u>\$ -</u> | <u>147,978,624</u> |
| Life insurance contracts (contract value) | | | | 568,081 |
| Certificates of deposit (cost) | | | | 260,516 |
| Limited partnership (NAV) | | | | 295,180 |
| Total investments | | | | <u>\$ 149,102,401</u> |
| Beneficial interest in perpetual trust | \$ - | \$ - | \$ 15,275,810 | \$ 15,275,810 |
| Liabilities: | | | | |
| Interest rate swaps liability | \$ - | \$ 3,748,565 | \$ - | \$ 3,748,565 |

The following table sets forth additional disclosures of the College's investments whose fair value is estimated using NAV per share (or its equivalent) as of June 30, 2019.

| Investment | Fair Value | Unfunded Commitment | Redemption Frequency | Redemption Notice Period |
|-------------------------|------------|------------------------|-------------------------|-----------------------------|
| Limited partnership (a) | \$ 253,341 | \$ - | N/A | N/A |

The following table sets forth additional disclosures of the College's investments whose fair value is estimated using NAV per share (or its equivalent) as of June 30, 2018.

| Investment | Fair Value | Unfunded Commitment | Redemption Frequency | Redemption Notice Period |
|-------------------------|------------|------------------------|-------------------------|-----------------------------|
| Limited partnership (a) | \$ 295,180 | \$ - | N/A | N/A |

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

8. FAIR VALUE MEASUREMENTS (Continued)

(a) This class includes investment in a limited partnership that invest primarily equity and equity-related securities of consumer-oriented companies. No liquidity is available, but there are allocations of profits and losses of the partnership.

The following table presents a reconciliation of changes in fair value of the beneficial interest in perpetual trust classified as Level 3 in the fair value hierarchy for the years ended June 30, 2019 and 2018.

| | 2019 | 2018 |
|---------------------------------------------|----------------------|----------------------|
| Balance, beginning of year | \$ 15,275,810 | \$ 11,807,942 |
| Contribution of interest in perpetual trust | - | 3,000,000 |
| Interest in distribution of perpetual trust | (645,270) | (183,326) |
| Total realized/unrealized gains (losses) | 803,393 | 651,194 |
| Balance, end of year | <u>\$ 15,433,933</u> | <u>\$ 15,275,810</u> |

9. LAND, BUILDINGS, AND EQUIPMENT

The following is a summary of land, buildings, and equipment as of June 30, 2019 and 2018, respectively:

| | 2019 | 2018 |
|------------------------------------|----------------------|----------------------|
| Land and campus expansion | \$ 630,636 | \$ 630,636 |
| Land - campus and grounds | 2,598,153 | 2,598,153 |
| Land improvements | 9,047,696 | 9,047,696 |
| Buildings: | | |
| Educational and general | 64,872,281 | 64,383,010 |
| Auxiliary enterprises | 30,478,316 | 28,366,315 |
| Equipment and furniture | 24,470,333 | 22,778,883 |
| Construction in process | 10,920,536 | 2,026,151 |
| Subtotal | <u>143,017,951</u> | <u>129,830,844</u> |
| Less accumulated depreciation | (79,058,217) | (75,221,635) |
| Net land, buildings, and equipment | <u>\$ 63,959,734</u> | <u>\$ 54,609,209</u> |

Construction in process at June 30, 2019 and 2018 consisted of architectural and construction work for the Science and Math building renovations, the Beta House renovations, Soccer Field renovation and various other building projects.

9. LAND, BUILDINGS, AND EQUIPMENT (Continued)

The College had outstanding construction commitments of approximately \$2,204,974 at June 30, 2019, primarily for the phase I of the Sharvy G. Umbeck Science-Mathematics Center renovations. The College had outstanding construction commitments of approximately \$252,776 at June 30, 2018, primarily for the Beta House renovations.

10. LINES OF CREDIT

The College has available a line of credit of \$10,000,000 for capital purposes, which matured on November 27, 2018 and was not renewed by the College.

The College has new construction line of credit that was entered into on November 1, 2018 for \$5,000,000 and is specifically for the phase I of the Sharvy G. Umbeck Science–Mathematics Center renovations. Available credit draws are based on the outstanding pledges for the phase I of this renovation project. This line of credit expires February 1, 2020. The rate of interest on the line of credit is LIBOR plus 125 basis points (1.25%). There was no outstanding balance on this loan as of June 30, 2019.

The College has an available line of credit of \$7,500,000 (LIBOR plus 125 basis points) for operating purposes which matures on April 25, 2020. At June 30, 2019, there was an outstanding balance of \$1,500,000.

Both lines of credit agreement contain various covenants including availability of certain financial records, maintenance of insurance, and certain financial ratios related to debt service and liquidity. The College believes it is in compliance with these covenants and ratios as of June 30, 2019 and 2018.

11. CAPITAL LEASE OBLIGATIONS

The College is leasing various equipment under capitalized leases expiring from 2018 through 2024. The cost of the equipment is \$1,383,955 and \$1,640,642 at June 30, 2019 and 2018, respectively. Accumulated depreciation recorded in the Statements of Financial Position relating to these leases was \$1,424,545 and \$1,209,680 at June 30, 2019 and 2018, respectively.

Future minimum lease payments under the capital leases as of June 30, 2019 are as follows:

| | |
|-----------------------------------------|-------------------|
| 2020 | \$ 128,895 |
| 2021 | 100,006 |
| 2022 | 92,692 |
| 2023 | 69,351 |
| 2024 | 69,351 |
| Total minimum lease payments | <u>460,295</u> |
| Less amount representing interest | <u>(53,258)</u> |
| Present value of minimum lease payments | <u>\$ 407,037</u> |

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

12. LONG-TERM DEBT

Long-term debt outstanding as of June 30, 2019 and 2018, is as follows:

| | 2019 | 2018 |
|-----------------------------------|---------------|---------------|
| Bonds payable | | |
| Variable rate demand | | |
| Revenue bonds | | |
| Series 1996 | \$ 19,700,000 | \$ 19,700,000 |
| Series 1999 | 5,000,000 | 5,000,000 |
| Term Loan – SMC Phase I | 8,065,648 | - |
| | 32,765,648 | 24,700,000 |
| Less deferred bond issuance costs | (131,740) | (147,092) |
| | \$ 32,633,908 | \$ 24,552,908 |

Repayment terms and collateral relating to the long-term debt are summarized as:

In March 1996, the College borrowed \$19,700,000 under a loan agreement with the City of Galesburg, Illinois (the City). The City issued \$19,700,000 aggregate principal amount floating/adjustable/fixed revenue bonds, Series 1996, due March 1, 2031. Pursuant to the loan agreement dated March 1996, the City loaned the proceeds of the bond issue to the College. The proceeds are to be used for repayment of bank loans obtained to refund in advance \$2,740,000 of Illinois Educational Facilities Authority Revenue Bond, Series 1993 and \$2,485,291 of Illinois Educational Facilities Authority notes and costs of acquisition, construction, and renovation of certain educational facilities. The loan agreement contains various options where the borrower may prepay the loan based on circumstances defined in the agreement.

Interest under the loan agreement is payable monthly, and the interest rate is determined under various adjustable methods as defined in the agreement. During the years ended June 30, 2019 and 2018, the weighted average interest rate on the bonds, including credit enhancement fees, was 2.82% and 2.39%, respectively. The bonds operated in a floating rate mode bearing an interest rate of 1.57% and 1.14% at June 30, 2019 and 2018, respectively.

Pursuant to the above agreement, the College has entered into a related reimbursement agreement with a bank that provides the bank's letter of credit in the amount of \$19,991,453, for principal and interest. The letter of credit agreement expired November 27, 2018. On September 20, 2018 the letter of credit agreement was amended and expires November 27, 2021.

On July 29, 1999, the College borrowed \$5,000,000 under a loan agreement with the City. The City issued \$5,000,000 in Variable Rate Demand Revenue Bonds, Series 1999, due July 1, 2024. Pursuant to the loan agreement dated July 1999, the City loaned the proceeds of the bond issue to the College. The proceeds are to be used to provide funds to finance or refinance (1) all or a portion of the costs of the acquisition, construction, renovation, and equipping of certain educational facilities of the College and (2) all or a portion of the costs of issuance of the bonds.

12. LONG-TERM DEBT (Continued)

Interest under the loan agreement is payable monthly, and the interest rate is determined under various adjustable methods as defined in the agreement. During the years ended June 30, 2019 and 2018, the weighted average interest rate on the bonds, including credit enhancement fees, was 2.81% and 2.40%, respectively. The bonds operated in a floating rate mode bearing an interest rate of 1.56% and 1.15% at June 30, 2019 and 2018, respectively.

Pursuant to the above agreement, the College has entered into a related reimbursement agreement with a bank that provides the bank's letter of credit in the amount of \$5,073,973, for principal and interest. The letter of credit agreement expired November 27, 2018. On September 20, 2018 the letter of credit agreement was amended and expires November 27, 2021.

The College entered into a term loan agreement on November 1, 2018 for the amount of \$15,065,647 of which \$7,000,000 is available for the phase I of the Sharvy G. Umbeck Science–Mathematics Center renovations. This term loan expires on November 1, 2021. The interest rate on the term loan is LIBOR plus 150 basis points (1.50%) as of June 30, 2019. The outstanding balance of this loan as of June 30, 2019 was \$8,065,647.

Interest expense and fees related to long-term debt, including capital lease obligations, was \$1,589,892 and \$1,415,289 for the years ended June 30, 2019 and 2018.

These aforementioned agreements contain several covenants with which the College believes it is in compliance with at June 30, 2019 and 2018.

Maturities of the long-term debt described above are as follows:

| Year Ending June 30, | |
|-------------------------|----------------------|
| 2020 | \$ 250,000 |
| 2021 | 250,000 |
| 2022 | 250,000 |
| 2023 | 250,000 |
| 2024 | 500,000 |
| Thereafter | <u>31,265,648</u> |
| Total | <u>\$ 32,765,648</u> |

The College is amortizing debt issuance costs of \$464,363 over the life of the bonds. At June 30, 2019 and 2018, debt issuance costs, net of accumulated amortization, of \$131,740 and \$147,092, respectively, were included net of the bonds payable on the Statement of Financial Position. Amortization expense was \$15,352 for the years ended June 30, 2019 and 2018, respectively.

13. INTEREST RATE SWAPS

During the year ended June 30, 2006, the College entered into two interest rate swap agreements with a financial institution (counterparty). The purpose of the agreements is to effectively fix the variable rates on the Revenue Bond Series 1996 and 1999. For the Series 1996, the notional amount is \$19,700,000 with a fixed rate of 3.556% through March 1, 2031. At June 30, 2019 and 2018, the fair value of the swap agreement on the Series 1996 was a liability of \$4,610,540 and \$3,304,891, respectively. For the Series 1999, the notional amount is \$5,000,000 with a fixed rate of 3.524% through July 1, 2024. At June 30, 2019 and 2018, the fair value of the swap agreement on the Series 1999 was a liability of \$578,795 and \$443,674, respectively.

Although this financial instrument involves counterparty credit exposure, the counterparty for the agreements is a major financial institution that meets the College's criteria for financial stability and creditworthiness. The College entered into these agreements to manage cash flows attributable to interest payments and does not use such instruments for speculative purposes.

14. ANNUITIES PAYABLE

The College administers various split-interest agreements, including charitable remainder trusts, charitable gift annuities, and life income agreements whereby donors may contribute assets to a pooled fund or individual trust under the control of the College in exchange for a designated beneficiary right to receive a specified annual return during their lifetimes. Annuity funds held in investments totaled \$3,293,440 and \$3,503,669 at June 30, 2019 and 2018, respectively. Upon the death of the beneficiary, the remaining assets are available for the College's use. For remainder trusts and gift annuities, the difference between the annuity amount invested and the present value of future payments, determined on an actuarial basis, is recognized as contribution income at the date of the gift. The actuarial liability is revalued annually and any surplus or deficiency is recognized as a change in value in the Statements of Activities.

Under life income agreements, contribution revenue is recognized based on the present value of the annuity amount invested to be received upon the beneficiary's death. The difference between the contribution revenue recognized and the annuity amount invested is held as deferred income in the annuities payable. The actuarial liability is revalued annually and any surplus or deficiency is recognized as change in value in the Statements of Activities.

The present value of the estimated future payments to beneficiaries, or amounts to be received under life income agreements, is calculated based on the beneficiary's age and discount rate established at the time of the gift utilizing current IRS actuarial tables. The annuity liability was \$804,560 and \$845,010 for June 30, 2019 and 2018, respectively. The discount rates used range from 1.4% to 10.0%.

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

15. NET ASSETS

Net assets with donor restrictions are available for the following as of June 30, 2019 and 2018:

| | 2019 | 2018 |
|------------------------------------------------------|----------------------|----------------------|
| Unexpended funds received for property and equipment | \$ 3,123,332 | \$ 3,614,948 |
| Term Endowment funds | 4,182,062 | 3,230,536 |
| Operating funds from gifts and grants | 2,690,758 | 2,839,457 |
| Split interest agreements | 1,673,057 | 1,755,923 |
| Undistributed earnings on endowment funds | 33,503,344 | 27,330,652 |
| Total | <u>\$ 45,172,553</u> | <u>\$ 38,771,516</u> |

The portion of net assets with donor restrictions required to be retained permanently by explicit donor stipulations or Illinois UPMIFA as of June 30, 2019 and 2018:

| | 2019 | 2018 |
|----------------------------------------|----------------------|----------------------|
| Donor-specified educational activities | \$ 35,885,635 | \$ 33,965,345 |
| Scholarships | 44,615,334 | 44,049,375 |
| Professorships (endowed chairs) | 24,348,069 | 23,399,675 |
| Library | 3,959,798 | 2,913,508 |
| Prizes | 888,505 | 860,431 |
| Total | <u>\$109,697,341</u> | <u>\$105,188,334</u> |

The Board of Directors has chosen to place the following limitations on net assets without donor restrictions, as of June 30, 2019 and 2018:

| | 2019 | 2018 |
|--------------------------------------|----------------------|----------------------|
| Designated for endowment purposes | \$ 24,066,580 | \$ 25,542,977 |
| Undesignated | 18,366,189 | 16,329,123 |
| Net assets without donor restriction | <u>\$ 42,432,769</u> | <u>\$ 41,872,100</u> |

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by the passage of time as follows during the years ended June 30, 2019 and 2018:

| | 2019 | 2018 |
|------------------------------------|----------------------|----------------------|
| Instruction | \$ 7,340,556 | \$ 6,945,111 |
| Academic support | 118,582 | 93,605 |
| Student services | 102,951 | 252,086 |
| Scholarships and fellowships | 2,300,381 | 2,029,494 |
| Athletics | 297,431 | 544,552 |
| Operations, maintenance, and other | 826,840 | 8,078,482 |
| Total | <u>\$ 10,986,741</u> | <u>\$ 17,943,330</u> |

16. RETIREMENT PLAN

Academic and certain other salaried employees of the College are participants in a 403(b) retirement plan sponsored by the Teachers Insurance and Annuity Association. Under this plan, the employees are eligible to participate and are fully vested after completion of two years of service and attainment of certain age requirements, as defined in the plan. The College matches employee contributions up to a percentage of each employee's pay. Contributions to the defined contribution plan totaled \$870,174 and \$877,346 in the years ended June 30, 2019 and 2018, respectively.

During the fiscal year ended June 30, 2016, the College initiated a 457b retirement plan sponsored by the Teachers Insurance and Annuity Association. This plan is open to certain employees as defined by the Board of Trustees. Contributions to the defined contribution plan totaled \$18,050 and \$16,300 for the years ended June 30, 2019 and 2018, respectively.

17. COMMITMENTS

The College is obligated to pay for the health care costs of its employees. The College sponsors a self-funded health plan to pay medical claims of the College's employees and their covered dependents and to minimize the total cost of the annual insurance to the College. Medical claims exceeding \$95,000 at June 30, 2019 per covered person are covered through a private insurance carrier subject to aggregate limitations as provided by the underlying policies. The cost of this plan was \$3,430,493 and \$3,406,698 for the years ended June 30, 2019 and 2018, respectively.

18. POSTRETIREMENT BENEFITS

The College provides postretirement medical, dental, and life insurance coverage to eligible employees who are 55 years of age, have ten or more consecutive years of service, and were hired prior to January 1, 1992. The related coverage is treated as a form of deferred compensation and accrued over the employment period.

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

18. POSTRETIREMENT BENEFITS (Continued)

The following sets forth the plan's funded status reconciled with amounts reported in the College's Statement of Financial Position at June 30, 2019 and 2018, respectively.

| Change in benefit obligation: | 2019 | 2018 |
|------------------------------------------------------|--------------|--------------|
| Accumulated postretirement benefit obligation (APBO) | | |
| at beginning of year | \$ 1,930,739 | \$ 1,843,575 |
| Service cost | 3,240 | 4,488 |
| Interest cost | 96,100 | 73,123 |
| Actuarial loss | 709,545 | 253,730 |
| Medicare Part D drug subsidy | 63,374 | 29,038 |
| Net benefits paid | (159,632) | (273,215) |
| Accrued postretirement benefit liability | \$ 2,643,366 | \$ 1,930,739 |

Net periodic postretirement benefit cost for 2019 and 2018 includes:

| | 2019 | 2018 |
|-----------------------------|--------------|--------------|
| Service cost | \$ 3,240 | \$ 4,488 |
| Interest cost | 96,100 | 73,123 |
| Recognized actuarial (gain) | (245,669) | (326,859) |
| Total | \$ (146,329) | \$ (249,248) |

An annual rate of increase of 6% and 5% in 2019 and 2018, respectively, in the per capita costs of covered health care benefits for participants under 65 years and participants over 65 years was assumed, gradually decreasing to 4.5% by the year 2022. A discount rate of 3.98% was used to determine the accumulated postretirement benefit obligation as of June 30, 2019 and 2018, respectively.

The plan was amended effective July 1, 2003, to revise the date of participation to the later of the employee's date of hire or age 45. This change has been recognized as a curtailment and has resulted in the immediate recognition of gains and losses.

19. LEASES

The College has equipment under various operating lease agreements. The total expense for all operating leases for the years ended June 30, 2019 and 2018 was \$73,473 and \$99,911, respectively.

Future minimum lease payments under these operating leases as of June 30, 2019 are as follows:

| Year Ending June 30, | Amount |
|------------------------------|------------------|
| 2020 | \$ 7,538 |
| 2021 | 5,057 |
| 2022 | 4,214 |
| Total minimum lease payments | <u>\$ 16,809</u> |

20. ENDOWMENT

The College's endowment consists of several individual funds established for a variety of purposes: scholarships, professorships, library, lectureships, research, prizes, and donor-specified educational activities. Included in these funds are both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions. In addition, the College includes in its permanently restricted endowment, a beneficial interest in a perpetual trust administered by a third party trustee, the income from which is restricted to scholarships.

The Board of Trustees of the College has interpreted the State of Illinois Uniform Prudent Management of Institutional Funds Act (UPMIFA), as requiring the preservation of the fair value of the original gift. Further, prudent spending may allow permanently endowed funds to fall below historic value on a temporary basis unless prohibited by the terms of the gift. The College classifies as assets restricted in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of donor-restricted endowment funds is classified as with donor restriction on a temporary basis until those amounts are appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by Illinois UPMIFA.

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

20. ENDOWMENT (Continued)

The Board of Trustees has adopted investment and spending policies for the College's endowment funds that attempt to provide a predictable stream of funding while maintaining purchasing power of the assets. The Board of Trustees does not allow spending from underwater endowment funds. In accordance with UPMIFA, as adopted by the State of Illinois, the College considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. the duration and preservation of the endowment fund;
2. the purposes of the institution and the endowment fund;
3. general economic conditions;
4. the possible effect of inflation or deflation;
5. the expected total return from income and the appreciation of investments;
6. other resources of the College; and
7. the investment policy of the College.

The College invests certain endowment assets to maximize long-term total return. Authorized spending from the endowment is based on a 12-quarter moving average market value of the endowment.

For 2019, the Board of Trustees authorized endowment spending of \$10,915,192 (includes \$1,260,000 of supplemental spending above regular endowment support) representing 6.1% of the average endowment value. Actual endowment spending for the year ended June 30, 2019 was \$10,915,192.

For 2018, the Board of Trustees authorized endowment spending of \$7,546,000 (includes \$1,146,000 of supplemental spending above regular endowment support) representing 4% of the average endowment value. Actual endowment spending for the year ended June 30, 2018 was \$7,546,000.

From time-to-time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the College is required to retain as a fund of perpetual duration pursuant to donor stipulation or Illinois UPMIFA. Such endowments are often referred to as "underwater" endowments. There were no donor restricted funds underwater as of June 30, 2019 or 2018, respectively.

Endowment net asset composition by type of fund as of June 30, 2019:

| | Without Donor Restriction | With Donor Restriction | Total |
|------------------|------------------------------|---------------------------|-----------------------|
| Donor-restricted | \$ - | \$ 146,107,440 | \$ 146,107,440 |
| Board designated | 24,066,580 | - | 24,066,580 |
| Total | <u>\$ 24,066,580</u> | <u>\$ 146,107,440</u> | <u>\$ 170,174,020</u> |

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

20. ENDOWMENT (Continued)

During the year ended June 30, 2019, the College had the following endowment-related activities:

| | Without Donor Restriction | With Donor Restriction | Total |
|---------------------------------------------------|------------------------------|---------------------------|-----------------------|
| Endowment net assets, beginning of year | \$ 25,542,977 | \$ 134,540,682 | \$ 160,083,659 |
| Investment total return | 980,546 | 13,907,688 | 14,888,234 |
| Contributions | 2,987 | 4,704,201 | 4,707,188 |
| Beneficial Interest in perpetual trust | - | (645,270) | (645,270) |
| Appropriation of endowment assets for expenditure | (4,414,736) | (6,500,456) | (10,915,192) |
| Other changes | 1,954,806 | 100,595 | 2,055,401 |
| Endowment net assets, end of year | <u>\$ 24,066,580</u> | <u>\$ 146,107,440</u> | <u>\$ 170,174,020</u> |

Endowment net asset composition by type of fund as of June 30, 2018:

| | Without Donor Restriction | With Donor Restriction | Total |
|------------------|------------------------------|---------------------------|-----------------------|
| Donor-restricted | \$ - | \$ 134,540,982 | \$ 134,540,682 |
| Board designated | 25,542,977 | - | 25,542,977 |
| Total | <u>\$ 25,542,977</u> | <u>\$ 134,540,682</u> | <u>\$ 160,083,659</u> |

During the year ended June 30, 2018, the College had the following endowment-related activities:

| | Without Donor Restriction | With Donor Restriction | Total |
|---------------------------------------------------|------------------------------|---------------------------|-----------------------|
| Endowment net assets, beginning of year | \$ 24,297,705 | \$ 118,948,556 | \$ 143,246,261 |
| Investment total return | 2,998,054 | 16,808,313 | 19,806,367 |
| Contributions | 4,607 | 4,894,379 | 4,898,986 |
| Beneficial Interest in perpetual trust | - | (183,326) | (183,326) |
| Appropriation of endowment assets for expenditure | (1,494,089) | (6,051,911) | (7,546,000) |
| Other changes | (263,300) | 124,671 | (138,629) |
| Endowment net assets, end of year | <u>\$ 25,542,977</u> | <u>\$ 134,540,682</u> | <u>\$ 160,083,659</u> |

KNOX COLLEGE
NOTES TO FINANCIAL STATEMENTS (Continued)

20. ENDOWMENT (Continued)

Amounts of endowment funds classified as net assets with donor restrictions at June 30 consisted of:

| | 2019 | 2018 |
|---------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------|
| Net assets with donor restriction: | | |
| Beneficial interest in perpetual trust the income of which is to support teaching, learning and collections of early American history | \$ 15,433,933 | \$ 15,275,810 |
| Portion of endowment funds required to be retained permanently by explicit donor stipulation or Illinois UPMIFA | 92,988,102 | 88,703,684 |
| Portion of endowment funds subject to time and purpose restricted under Illinois UPMIFA | 37,685,405 | 30,561,188 |
| Total | \$ 146,107,440 | \$ 134,540,682 |

21. RELATED PARTY TRANSACTIONS

All Trustees are required to complete a “Trustee’s Annual Statement Regarding Trustee Responsibilities and Conflicts of Interest” each year. In addition all Officers of the College and any employees having any responsibility or influence over purchasing decisions must complete an “Employee Statement Concerning Conflicts of Interest.”

As of June 30, 2019 and 2018, approximately \$1,101,270 (62%) and \$1,683,500 (64.6%), respectively, of contributions receivable were due from related parties primarily members of the Board of Trustees. Approximately \$2,681,435 (17.6%) and \$2,713,260 (19.6%) of all contribution revenue for the fiscal year ended June 30, 2019 and 2018, respectively, was received from related parties primarily members of the Board of Trustees.

22. SUBSEQUENT EVENTS

Knox College evaluated subsequent events through November 4, 2019, which was the date that these financial statements were issued, and determined that there were no significant nonrecognized subsequent events through that date.